

EU-Turkey Global Business Bridges Initiative



Trilateral Matchmaking Events for Enterprises from EU, Turkey, Egypt, Tunisia, and the Palestine Territories



Catalogue III
Tunis Participant Profiles









This project is co-financed by the European Union and the Republic of Turkey



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EU-Turkey Global Business Bridges Initiative

Matchmaking Events









Mersin 07-08, 02, 2013

Antalya 20-23. 02. 2013

Alexandria 26-27, 05, 2013

Tunis 11-12, 06, 2013

Preface

The EU-Turkey Global Business Bridges initiative is an EU-financed initiative launched by the EU Delegation to Turkey and the Turkish Ministry of Economy in cooperation with the Union of Chambers and Commodity Exchanges of Turkey (TOBB),. The initiative consists of EU-Turkey business partnerships on the third markets based on existing and potential synergies, particularly in the neighbouring countries, around economic and industrial objectives. It is expected to consolidate the economic ties between EU-Turkish businesses. and investors while contributing to the industrial development of the selected third countries and leaving a positive impact on their reforms on the business environment. The initiative is based on a research study on the pilot cases of Egypt, Tunisia and the selected sectors of the Palestinian economy carried out by TEPAV in cooperation with IEMeD. The Istanbul Bridge-Building Conference took place on 1 October 2012 as the launching event of the initiative with the participation of above 100 people. The Conference brought together authorities and business people from the EU, Turkey, Egypt, Tunisia and the Palestinian Territories for the presentation of the study and discussions on the next steps.

The initiative is now followed by matchmaking events bringing EU and Turkish businesses together in Turkey and target-oriented matchmakings in the selected third countries (Egypt and Tunisia) jointly by EU-Turkish business teams in 2013. The first matchmaking event took place in Turkey. The matchmaking event on transportation and logistics was held on 7-8 February 2013 in Mersin, while the matchmaking event in all the other sectors take place in Antalya on 21-22 February 2013.

The final matchmaking events followed in Alexandria / Egypt (May 26-27, 2013) and Tunisia (June 11-12, 2013). This catalogue gives you all relevant information on participating companies who took part in the matchmaking in Tunis and also showed interest in the target countries Egypt, Tunisia, Palestine Authority, and EU.

Participating Industries

The participating companies come from the following industries, and for the purpose of simplicity the following "Industry ID"s are used after company names in this catalogue to indicate the industries that the companies operate in:

GBBI 2013 : Participant Company Catalogue

Industry ID	Value Chains
1	Construction / Shopping Malls
2	Electro-Mechanical & ITC
3	Food & Beverages / Dairy / Aquaculture
4	Ready Made Garments
5	Plastics
6	Renewable Energy
7	Tourism
8	Transportation & Logistics
9	Legal Consulting Services
10	Management Consulting Services
11	Technical Consulting Services
12	Franchise and Trade
13	Financial Services
14	Home Textile, Carpets
15	Governments and Public Administrations
16	Chambers and Business Associations
17	Quality Inspection, Survey, Lab. Services

Companies from EU

1. ISOVOLTAIC AG

Industry: 6.

Contact Person: CARINA BRAUCHART - Sales Manager **Address**: Isovoltaicstr. 1, Lebring 8403, AUSTRIA

Telephone / Fax : +43-66423 77385 /

E-Mail : carina.brauchart@isovoltaic.com **Skype**: mileslift

Web Page : www.isovoltaic.com

Profile: Production of backsheets for photovoltaic modules

Core Competencies: Production of backsheets for photovoltaic modules

Company Size: Large (according to turnover), Medium (according to the number of employees).

International Activities at Present: Customers worldwide, subsidiary in China

Any Existing Partnerships in the Target Countries?: No . .

Targeting the Following Markets: Egypt, Tunisia, Turkey

Interested in: Trade.

Expectations from a Potential Partner: Should be a solar module producer

Desired Business Contacts: Agent, Client

Companies from EU

2. ABC TEAM SPIELPLATZGERÄTE GMBH

Industry: 1.

Contact Person : MARIO MEHLIG - General Manager and Co Owner

Address : Eisensteinstrasse / Industriegebiet Rohr,, Ransbach-Baumbach 56235, GERMANY

Telephone / Fax : +49-2623-80070 / +49-2623-800737

E-Mail : mmehlig@abc-team.de Skype: mileslift

Web Page : www.abc-team.de

Profile: Playground equipment, sport ground equipment, street and parc furniture

Core Competencies: Design, manufacturing and installation of our products worldwide

Company Size: Small (according to turnover), Small (according to the number of employees).

International Activities at Present: Europe

Any Existing Partnerships in the Target Countries ?: No , in Turkey . OM company in Ankara, purchase of alu comonents and printed products.

Targeting the Following Markets: Egypt, Palestine Territory, Tunisia, Turkey

Interested in : Trade. Search for business partners in these countries

Expectations from a Potential Partner: artners should know the playground market, products and regulations for safety

Desired Business Contacts: Agent, Client, Dealer, Distributor, Representative, Supplier

Companies from EU

3. SPORT- & WELLNESS HOTEL KANNENBÄCKERLAND

Industry : 7; 10.

Contact Person : A. KADER OURIAGHLI - General Manager

Address : Zur Fuchshohl, Ransbach-Baumbach 56235, GERMANY

Telephone / Fax: +49-2623-88 200 / -49-2623-88 20 60 **E-Mail**: info@pro-sporthotel.de **Skype**: mileslift

Web Page: www.pro-sporthotel.de

Profile: Tourism Marketing and Services, Hotel Management, Tourism Consulting

Core Competencies : Management, Market Analyse, Concept Development, Marketing, Promotion of Tourism Offers in EU (D-CH-A-B-NL-LUX)

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present : Morocco: Event Programs

Any Existing Partnerships in the Target Countries ?: No , in Turkey . Hotel Coooperations with Maritim and Hannibal Palace Tunis

Targeting the Following Markets: Egypt; EU-Turkey; Tunisia; Turkey

Interested in: Others. Consulting (Market Analyse, Development of Concepts, Co-ordination)

Expectations from a Potential Partner: Openness, Interest in New Concepts For Tourism, PR & Press Work, Interest in Promotion Support in D, CH, A, B, NL, LUX

Desired Business Contacts: Agent; Client; Distributor; Management / marketing consultant; Other; Project partner; Representative Tourism Marketing Specialists

Companies from EU

4. G.C. GRUNKRAFT SA

Industry: 1, 6.

Contact Person : CONSTANTINOS TOLIAS - General Manager

Address : 3 Hasioti str, Athens. 15123, GREECE

Telephone / Fax : +30 6944540651 / +30 2130264513

E-Mail : constantinos.caralis@gmail.com **Skype**: mileslift

Web Page : www.grunkraft.gr

Profile: EPC. Civil Works, Construction and Installation of Renewables Projects

Core Competencies : Geotechnical works. Installation of large scale photovoltaic projects. project management and risk management services and supply of photovo«aic modul, and inverters

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: Egypt, Palestine Territory, Tunisia, Turkey

Interested in : Investment, Subcontracting / Outsourcing, Trade. Construction of Renewables projects mainly in the Solar sector. To establish long term partnership in the field of Renewables construction.

Expectations from a Potential Partner:

Companies from EU

5. NOEL SA

Industry: 6.

Contact Person : GEORGIOS TRAVLOS - CEO

Address: 10, Lefkados Street, Voula, Athens 16673, GREECE

Telephone / Fax: +30 2103643063 / +30 2103643237 **E-Mail**: info@noelsa.gr **Skype**: mileslift

Web Page : www.noelsa.gr

Profile: NOEL SA is a leading Greek EPC contractor for Renewable Energy Projects, specializing in solar industry. The company undertakes the complete design, management, procurement, installation and maintenance of such projects. Since 2011, NOEL SA has been also supplying solar products, such as off-grid systems, solar lamps, solar bags etc. The company is also involved in the development of tourism projects, as well as in the construction of large industrial buildings.

Core Competencies: NOEL SA is one of the first companies that installed solar parks in Greece. The company possesses the required knowhow and the needed co-operations with suppliers, in order to achieve the completion of RES projects of every scale. NOEL's team of engineers can be described as highly experienced in the development both of energy and other projects (tourism, industrial, governmental etc).

Company Size: Small (according to turnover), Small (according to the number of employees).

International Activities at Present: The company is involved in RES projects in Romania and Cyprus

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: Egypt, Palestine Territory, Tunisia, Turkey

Interested in : Investment, Subcontracting / Outsourcing, Trade.

Expectations from a Potential Partner: Conduct of long-term business partnerships in the areas of RES projects development, supply of solar products, tourism and trade. The company is also interested in the identification of possible investment opportunities.

Desired Business Contacts: Agent, Client, Dealer, Design firm, Distributor, Engineering firm, Investor, Joint-venture (JV) partner, Project partner, Representative, Strategic partner, Supplier

Companies from EU

6. INTRASYSTEMS

Industry : 2, 6.

Contact Person: EMILIO GALLOCCHIO - President **Address**: Via PO, 14, 10123, Turin, ITALY

Telephone / Fax : +39 0110-205-830 /

E-Mail : emilio.gallocchio@intrasystems.eu **Skype**: mileslift

Web Page : www.intrasystems.eu

Profile: Intrasystems is a stable company active in telecommunications, GSMR, Tunnel security, ticketing, train components (such as interiors, seats, lamps) and train maintenance. We are also present in the generation of renewable energy and hydroelectic plants.

Core Competencies:

Company Size: Small (according to turnover), Micro (according to the number of employees).

International Activities at Present: In North Africa.

Any Existing Partnerships in the Target Countries?: No, in Palestine Territory.

Targeting the Following Markets: Egypt, Turkey

Interested in:.

Expectations from a Potential Partner:

Desired Business Contacts: Client, Distributor, Facilities manager, Joint-venture (JV) partner, Management / marketing consultant, Project developer, Representative, Strategic partner

Companies from EU

7. TECH-SYSTEM PARMA

Industry : 2, 3.

Contact Person: VITTORIO BONANNO - Area Manager Africa

Address : Via Prampolini 12, Lemignano di Collechio 43044, ITALY

Telephone / Fax : +39-0521-834293 /

E-Mail : info@tsparma.it **Skype**: mileslift

Web Page :

Profile: Sales and Assistance in bottling machines

Core Competencies:

Company Size: Small (according to turnover), Micro (according to the number of employees).

International Activities at Present: Cote D'Ivoire, Algeria, Marocco, Africa, Russia, Latin America

Any Existing Partnerships in the Target Countries?: No, in Egypt.

Targeting the Following Markets: Tunisia

Interested in: Production.

Expectations from a Potential Partner:

Desired Business Contacts: Client

Companies from EU

8. SINFIC SISTEMAS DE INFORMAÇÃO INDUSTRIAIS E CONSULTORIA

Industry : 2, 11, 12.

Contact Person: SUSANA FONTE - Contract Relations

Address : Estrada da Ponte, nº2 Quinta Grande - Alfragide, Amadora 2610-141, PORTUGAL

Telephone / Fax: +351 210 103 900 / +351- 210 103 999 **E-Mail**: sfonte@sinfic.pt **Skype**: mileslift

Web Page : www.sinfic.pt

Profile: ICT Information and communication technology

Core Competencies : Software products

Company Size: Small (according to turnover), Medium (according to the number of employees).

International Activities at Present: Projects in Angola, Mocambique, Guinee Bissao, Cape Verde, Morocco, Asia, Turkey

Any Existing Partnerships in the Target Countries?: No, in Turkey. We are having some negotiations

Targeting the Following Markets: Egypt, Palestine Territory, Tunisia, Turkey

Interested in: Others. Partnership for CNR products

Expectations from a Potential Partner: Integrate our products in their value chains and commerce them at the local markets

Desired Business Contacts: Agent, Client, Dealer, Representative, Strategic partner

Companies from EU - TUNISIA

9. CARPE DIEM GMBH C/O FAZE

Industry : 1, 6, 7, 11.

Contact Person: AFIF FANTAR - Representative for West Africa

Address : Rue du Lac Turkana Nour Elbouheira, 1053 Les Berges du Lac TUNIS, GERMANY - TUNISIA

Telephone / Fax: +216 719 64 266 / +216 964 265

E-Mail : afif.fantar@faze.com.tn **Skype**: mileslift

Web Page: www.c-d-enigeering.de

Profile: Project Development, Management of construction projects

Core Competencies: German engineering network of consulting engineers and specialists for construction, water, waste water, energy, waste management, waste to energy, project development

Company Size: Micro (according to turnover), (according to the number of employees).

International Activities at Present: Feasibility studies and project development in China

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: Egypt, Palestine Territory, Tunisia, Turkey

Interested in: Others. Joint Project Development for Building, water, waste water, solid waste, energy projects

Expectations from a Potential Partner: Prepared feasibility studies, interest in high quality buildings and latest construction technology

Desired Business Contacts : Client, Engineering firm, Investor, Joint-venture (JV) partner, Project developer, Strategic partner

Companies from EU-Tunisia

10. UNION BANCAIRE POUR LE COMMERCE ET L'INDUSTRIE "UBCI"

Industry: 13.

Contact Person : SAMI CHANNOUFI - Responsible des Multinationales **Address** : 139, Av de la liberté, Tunis Belvedère 1002, TUNISIA

Telephone / Fax : +216 71 154 586 / +216 155 266

E-Mail : sami.channoufi@bnpparibas.com **Skype**: mileslift

Web Page : www.ubci.tn

Profile: Bank

Core Competencies:

Company Size: (according to turnover), Large (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from EU-TURKEY-Tunisia

11. SEAWAVE GROUP (AGENT OF CONTAINERSHIPS (FINLAND) DENIZCILIK NAKLIYAT VE TICARET AS)

Industry : 8.

Contact Person : MR ZIED AKKARI - Sales Director

Address : Zone Portuaire- Rue D'Athenes, 2040 Rades, TUNISIA

Telephone / Fax: 00216 71 469.082 / 00216 71 469.760 **E-Mail**: zied@seawavegroup.com **Skype**: mileslift

Web Page: www.seawavegroup.com

Profile : Operating container lines with container vessels between Turkey and Egypt - Libya - Tunisia and Algeria in Mediterranean Sea.

Core Competencies: Giving/offerIng logistic services/solutions to exporters & importers & traders between the countries.

Company Size: Medium (according to turnover), Medium (according to the number of employees).

International Activities at Present: Perfonning sea and land operations rendering for logistics services/solutions in Egypt and Tunisia and Libya and Algeria. Marketing our Group activities

Any Existing Partnerships in the Target Countries ?: No , in Egypt, European Union, Finland, Tunisia, Turkey . Contracted liner agents in Tunis and Egypt Several customers using our services between the countries

Targeting the Following Markets: Egypt, European Union, Tunisia, Turkey

Interested in : Logistics, Subcontracting / Outsourcing.

Expectations from a Potential Partner: I want to establish new business relationships with the potential companies interested in our services and assist them for their logistics and trade affair with our established service set-up between Turkey and Egypt&Tunis.

Desired Business Contacts : Agent, Client, Dealer, Distributor, Engineering firm, Logistics provider, Representative, Supplier

Companies from PALESTINE TERRITORIES

12. AL QASRAWI INDUSTRIAL AND TRADING CO. LTD.

Industry: 3.

Contact Person : ZUAHIR DAWOUD AL QASRAWI - General Manager

Address:, Hebron, PALESTINE TERRITORY

Telephone / Fax: 00 972 599 202 530 /

E-Mail : admin@qasrawi.ps **Skype**: mileslift

Web Page : www.al-qasrawi.com

Profile: Al-Qasrawi Industrial and Trading Co. Ltd. was established in 1992 in Hebron Palestine. It is a share holding company. The company produces more than 40 brands from puffed wheat, puffed corn, potato chips pellets and beverages. Most of these products recorded top sales in Palestine and neighbouring countries.

Core Competencies:

Company Size: Micro (according to turnover), Medium (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No, in European Union.

Targeting the Following Markets: Tunisia

Interested in: Trade.

Expectations from a Potential Partner:

Desired Business Contacts: Client, Dealer

Companies from PALESTINE TERRITORIES

13. H.I. JERUSALEM STONE & MARBLE COMPANY - REPRESENTED BY ITM DUE TO NO VISA

Industry: 1.

Contact Person: FAHED MOHAMMED JAMAL ABED GHAITTA - General Manager **Address**: Ain Sara - Zelaun Building 7th fl, Hebron 02, PALESTINE TERRITORY

Telephone / Fax: +970-2291403 / +970-2253133

E-Mail : fahed@palstone.com **Skype**: mileslift

Web Page : www.palstone.com

Profile: Stone factory, exporter of stone and marble, own quarrry in PAL and TR

Core Competencies : stone and marble

Company Size: Small (according to turnover), Medium (according to the number of employees).

International Activities at Present: Jordan, Turkey, Tunisia, South Korea, China

Any Existing Partnerships in the Target Countries?: No, in Turkey. Own quarry and partner in Turkey

Targeting the Following Markets: Tunisia, Turkey

Interested in : Investment, Trade. in Stone, Mining, Quarry. We do invest in TR and open our company for production stone and marble and in TUnis .

Expectations from a Potential Partner: We are working for partners in Turkey, Tunisia, Jordan,

Desired Business Contacts: Agent, Client, Dealer, Joint-venture (JV) partner, Project partner, Strategic partner, Supplier, Technical consultant

Companies from TUNISIA

14. ABWEBNET

Industry: 1.

Contact Person : M. ELYES GRAR - General Manager

Address : 6 rue Amilcar 2078 La Marsa Tunisie, , TUNISIA

Telephone / Fax: 71 983 775 - 20 785 605 / 71.983.775 **E-Mail**: contact@abwebnet.com **Skype**: mileslift

Web Page : www.abwebnet.com

Profile: Business development and project management

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: Création d'une joint-venture dans un secteur innovant. Setting up of a JV in an innovative sector.

Expectations from a Potential Partner:

Companies from TUNISIA

15. AGRO & BIO TUNISIE

Industry : 3.

Contact Person : MR CORBEL YVON -

Address :,, TUNISIA

Telephone / Fax : +216 25550050 /

E-Mail : yvon.corbel503@yahoo.fr **Skype**: mileslift

Web Page :

Profile: Fruits and Deep-frozen Vegetables (Individual Quick Frozen-IQF)

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from TUNISIA

16. ALPHA CONNECT INTERNATIONAL

Industry : 2.

Contact Person : M. MALEK ANOUNOU - Managing Director

Address : Résidence select rue du Lac Ontario 1053 Les berges du Lac Tunisie, , TUNISIA

Telephone / Fax: 71 960 447 - 98 320 990 / 71.960.447 **E-Mail**: m.aloulou@aci.com.tn **Skype**: mileslift

Web Page :

Profile: Development of M2M (machine-to-machine) solutions based on GPS / GPRS technologies and short range RF

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . partenariat dans le développement et la commercialisation de softwares et hardwares de systèmes embarqués. Partnership for development and commerce of software and embedded system hardware

Expectations from a Potential Partner:

Companies from TUNISIA

17. ALTENATIVE ENERGY SYSTEMS

Industry: 1, 6.

Contact Person : ABDALLAH BABA - General Director

Address : 29, Avenue Tahar Sfar, 4002 Sousse, TUNISIA

Telephone / Fax : + 216 73 212 908 / 73 213 307 / 98 401 531 / + 216 73 212 909

E-Mail : aes@planet.tn **Skype**: mileslift

Web Page : www.aes-tunisie.com

Profile: Renewable Energy, Energy efficiency, reverse osmosis, water treatment, Environment protection projects for

marble industry

Core Competencies:

Company Size: Micro (according to turnover), Small (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : Subcontracting / Outsourcing,. Joint venture, partenariat et/ou sous-trautabe, JV, partnership and/or subcontracting

Expectations from a Potential Partner:

Desired Business Contacts: Joint-venture (JV) partner, Supplier

Companies from TUNISIA

18. ARCORA NORD D'AFRIQUE

Industry : 2.

Contact Person: M. SOUFIENE MATOUSSI - Managing Director

Address : 1, Rue 42351 El Agba -Tunis, , TUNISIA

Telephone / Fax: 71939683 - 98 425 866 - 26 303 302 / 71.939.683

E-Mail : arcora.tn@live.de **Skype**: mileslift

Web Page : www.arcora.de

Profile: Sale of products materials and industrial cleaning machines -service and cleaning (high range)

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : Nous offrons des services de nettoyage industriel de haute gamme (avec vente des produits , matériels et machine de nettoyage industriel) nous cherchons une coopération avec tous les secteurs d'activité. We offer services of industrial cleaning of high ra

Expectations from a Potential Partner:

Companies from TUNISIA

19. BANCA MONTE DEI PASCHI DI SIENA, BUREAU DE REPRÉSENTATION EN TUNISIE

Industry: 13.

Contact Person: ROBERTO D'ASICA - Representative

Address : Immeuble Msedi Gonia, Rue Du Lac Constance, Les Berges Du Lac, 2053, Tunis, TUNISIA

Telephone / Fax: +216-71961060 / +216-71961381

E-Mail : roberto.dascia@banca.mps.it **Skype**: mileslift

Web Page : www.mps.it

Profile: Bank

Core Competencies : Representative offcie for Banks

Company Size: Large (according to turnover), Large (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No, in Egypt, Tunisia, Turkey. With local Banks

Targeting the Following Markets: Egypt, Palestine Territory, Tunisia, Turkey

Interested in: Investment, Trade.

Expectations from a Potential Partner:

Desired Business Contacts: Client, Facilities manager, Joint-venture (JV) partner, Strategic partner

Companies from TUNISIA

20. CABINET ANALYSE & CONSEILS "AC"

Industry: 10.

Contact Person: M. GBISSA ULYSSE VERDIER - Managing Director **Address**: 50 rue Farazdak, 2015 Aouina Tunis, TUNISIA

Telephone / Fax: 55.588.080 / 71.607.861

E-Mail : ulyssemanuel@hotmail.fr **Skype**: mileslift

Web Page :

Profile: Consulting and assistance in creation and setting up of enterprises

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: Agreements on reciprocal cooperation in the field of project management

Expectations from a Potential Partner:

Companies from TUNISIA

21. CAPINVEST PARTERS

Industry: 13.

Contact Person: MR MAHER ZAANOUNI - CEO **Address**: 6, Rue Imam Rasaa, , TUNISIA

Telephone / Fax : 71.909.235 /

E-Mail : secretariat@capinvest-parners.com **Skype**: mileslift

Web Page: www.capinvest-partners.com

Profile: Financial counculting in setting up of projects and providing of fund

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Partenariat avec des opérateurs dans le même domaine d'activité - Faciliter l'installation d'opérateurs internationaux en Tunisie. Partnership with operators in the same domain of activity - to Make easier the installation of international operators in Tu

Expectations from a Potential Partner:

Companies from TUNISIA

22. CCI DU NORD-EST-BIZERTE

Industry: 10.

Contact Person : M. FAOUZI BEN AISSA - Président

Address : Tour bureau Bizerte Center 7ème Etage 7000 Bizerte, , TUNISIA

Telephone / Fax: 72431044 - 21 130 000 / 72.431.922 **E-Mail**: ccine.biz@gnet.tn **Skype**: mileslift

Web Page : www.ccibizerte.org.tn

Profile: Economic promotion

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Partenariat et joint venture/Représentation/Investissement extérieur. Partnership and JV, representation, foreign investment

Expectations from a Potential Partner:

Companies from TUNISIA

23. COFITEL

Industry : 2.

Contact Person : M. ZGHAL HASSIB - PGeneral Director

Address : 20, Rue de la chimie, , TUNISIA

Telephone / Fax : 71428593 - 20 333 406 / 71.433.750

E-Mail : zghal.hassib@planet.tn Skype: mileslift

Web Page : www.cofitel.tn

Profile: Assembly of small cards and medium series. Wiring, test of beams, of strands and cables (aicraft, railway and

industrial)

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Partenariat pour lancer des projets de valorisation des déchets, de Biogaz, Efficacité Energétique, Cogénération

Expectations from a Potential Partner:

Companies from TUNISIA

24. COMPAGNIE MAGHREBINE DE TRANSPORT MARITIME COMATRAM

Industry: 8

Contact Person : HOUSSEM KHOUIDEM ET RADHOUANE AZABOU - Address : 8 Av. Habib Bourguiba ;G FARES, Rades 2040, TUNISIA

Telephone / Fax: +216 71 44 22 55 / + 216 71 44 21 71 **E-Mail**: hkhouidem@yahoo.com **Skype**: mileslift

Web Page : www.comatram.com.tn

Profile: International Transport and Logistics

Core Competencies:

Company Size : 4,417 Millions de Dinars nombre d'emploi : 107 employés (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from TUNISIA

25. COSIDER

Industry: 1, 2.

Contact Person : ABID OUSSAMA - Commercial Director

Address : GP1 Km14, Ezzahra Tataouine 3272, TUNISIA

Telephone / Fax : + 216 79 218 789 - 25 016 666 / + 216 79 218 922

E-Mail : cosider@hexabyte.tn **Skype**: mileslift

Web Page : www.cosider.net

Profile: Sale of steel products, metal construction

Core Competencies:

Company Size: Micro (according to turnover), Small (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from TUNISIA

26. CSMI SARL

Industry : 2.

Contact Person: MR CHALGHOUMI MEJDI - Dire. Comm.

Address : Av.17 janvier, rte de tunis,7050 menzel bourguiba, bizerte Tunisie, , TUNISIA

Telephone / Fax: 72470714 - 97 332 384 / 72.461.646

E-Mail : chalgoumi.mounir@planet.tn **Skype**: mileslift

Web Page : www.csmi-tunisie.com

Profile: Metallic building, boilermaking industry, industrial maintance and marketing of welding products

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Représentation sur le marché tunisien, -Coopération technico-commercial,-Sous traitance et fabrication. Representation on the Tunisian market, - commercial cooperation - sub-contracting and manufacturing

Expectations from a Potential Partner:

Companies from TUNISIA

27. CYNAPSYS

Industry : 2.

Contact Person : MOHAMED BOUGUACHA
Address : Technopole Elagazala, , TUNISIA

Telephone / Fax : + 216 71 857 899 / + 216 71 858 794

E-Mail : info@cynapsys.de Skype: mileslift

Web Page: www.cynapsys.de

Profile : CYNAPSYS is a dynamic player in the business of it consulting and computing engineering services in Tunisia. Our mission is to support our customers and partners in the development of efficient and innovative solutions primarily for telecommunications, finance and industry. The Cynapsys team consists of software architects, project managers, developers, testers and ICT advisors highly skilled in the conduct of large projects. This expertise enables us to offer our clients software solutions with high added value. With a view to optimize its internal processes and provide customers with the best service quality, the Cynapsys management, since 2007, has taken the decision to adhere to international quality standards CMMI and ISO 9001 - V2008.

Core Competencies:

Company Size: Small (according to turnover), Medium (according to the number of employees).

International Activities at Present: Through its subsidiaries in France and Germany, Cynapsys has developed a deep knowleGeneral Directore of European market.

Any Existing Partnerships in the Target Countries?: No , in France, Germany .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from TUNISIA

28. DECORA

Industry: 1.

Contact Person: M. FATHI JAAFOURA - Managing Director

Address : Centre Farah Av. H. Bourguiba2080 Ariana, , TUNISIA

Telephone / Fax: 96.553.940 / 71.723.847

E-Mail : f.jaafoura@gmail.com **Skype**: mileslift

Web Page: www.decora.20webs.com

Profile: Tunisian firm active in the field of conception and installation on site of the equipment of sports field, aeries of games, and of arches. Try to develop a commercial cooperation with partners interested by its domain.

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Entreprise allemande active dans le domaine de la conception, la fabrication et la mise en place sur site des équipements de terrain de sport, des aires de jeux, de mobiliers urbains et de parcs, cherche à développer ne coopération commerciale avec des pa

Expectations from a Potential Partner:

Companies from TUNISIA

29. DIGIDOC

Industry : 2.

Contact Person : M. SAHBI NAMANI - DGA

Address : Pôle Technologique Manouba Bâtiment A Tunisie, , TUNISIA

Telephone / Fax: 70 526 346 - 58 484 858 / 70.526.336 **E-Mail**: contact@digidoc.com.tn **Skype**: mileslift

Web Page : www.digidoc.com.tn

Profile: Numeration and electronic archiving - Grabbed and data processing (backoffice), remote maintenance and

backup

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Research of partners for activities of subcontracting

Expectations from a Potential Partner:

Companies from TUNISIA

30. EDEN TRADING

Industry: 12.

Contact Person: FIKRET PALTA - Co-manager

Address : Av. Yasser Arafet Imm. Zine El Abidine No:33 Sahloul Sousse, Sahloul Sousse, TUNISIA

Telephone / Fax: /

E-Mail : fpalta@gmail.com **Skype**: mileslift

Web Page :

Profile: International trade.

Core Competencies: Speak Turkish, Arabic, French, and English

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: European Union, Tunisia, Turkey

Interested in: Trade.

Expectations from a Potential Partner:

Desired Business Contacts: Project developer, Strategic partner

Companies from TUNISIA

31. EL MADINA

Industry: 3.

Contact Person: M. NADER LOBBIRI & AISSAOUI MED LAZHAR - Directeur & Commerc.

Address : cyber parc Kairouan 3131 Tunisie, , TUNISIA **Telephone / Fax** : 52 770 065 - 22 780 300 - 99 100 819 / 77.281.272

E-Mail : elmedinaart@gmail.com **Skype**: mileslift

Web Page :

Profile: Marketing and distribution of food products of high range "premium" - export and import of bio products - essential oils (soft almonds bio, oil seeds of cactus fig, cosmetics, oils of olive bio, olive bio, dates and diverted from dates), cosmetics on natural basis, active in the domains of production of dietary foodstuff and natural elements for preparations of beauty products / international trade of all other products towards the local and foreign market.

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . commerce international de tous les produits >International trade of all products

Expectations from a Potential Partner:

Companies from TUNISIA

32. EMERAUDE

Industry: 1.

Contact Person : M. TAIEB MESSAOUD - Managing Director

Address : Risidence Emeraude G6.2 Mongi Slim 2045 Laaouina Tunisie, Laaouina 2045, TUNISIA

Telephone / Fax: 20.306.891 / 71.714.614

E-Mail : emeraude@emeraude-group.com **Skype**: mileslift

Web Page: www.emeraude-group.com

Profile: Studies and services for architecture, engineering and consulting for construction industry

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Research of partner to target mediterranean markets and Africa

Expectations from a Potential Partner:

Companies from TUNISIA

33. ENVITOU

Industry: 1, 2.

Contact Person : MME BOUDEGGA WAFA - Manager

Address : 21 RUE ARISTOTE 2083 LA GAZALA Tunisie, , TUNISIA

Telephone / Fax: 71 877 554 / 23 351 428 / 71.236.988 **E-Mail**: molok@planet.tn **Skype**: mileslift

Web Page :

Profile : Services for more collection and sorting of waste - services linked to the protection of the environment and to more cleanness

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . société opérant dans le domaine de la gestion des déchets coulant opérer sur le marché tunisiens, lybie et algérien. Society operating in the field of the management of the liquid waste to operate on the markets in Tunisia, Lybie and Algeria

Expectations from a Potential Partner:

Companies from TUNISIA

34. ETABLISSEMENT H BEN KRICHEN

Industry : 2.

Contact Person : MR SELLAMI KHALDOUN - Dire. Usine

Address : Rte Menzel Chaker km4 Z.I. oued Chaabouni 3013 Sfax Tunisie, , TUNISIA

Telephone / Fax: 74279858 - 22 759 222 / 74.671.338

E-Mail : ehk@gnet.tn **Skype**: mileslift

Web Page : www.ehk.com.tn

Profile: Sub contracting for jobs of sheeting (Cutting up and pileup) / jobs of tube / soldering assembly

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Etablir une coopération commerciale et industrielle à travers des accords de production et /ou de sous traitance avec des partenaires de la même branche ou dans des secteurs liés à notre activité. Establish a commercial and industrial cooperation through

Expectations from a Potential Partner:

Companies from TUNISIA

35. FAZE SERVICES

Industry : 2, 6.

Contact Person: AFIF FANTAR - CEO & Managing Director

Address : Rue du Lac Turkana Nour Elbouheira, 1053 Les Berges du Lac TUNIS, TUNISIA

Telephone / Fax: +216 719 64 266 / +216 964 265

E-Mail : afif.fantar@faze.com.tn **Skype**: mileslift

Web Page: www.groupefaze com

Profile: Design. development, design and implementation of solutions in automation and industrial TT, SCADA and telemetry systems (Oil & gas. water. phannaceutical, chemical, energy)

Core Competencies:

Company Size: Micro (according to turnover), Small (according to the number of employees).

International Activities at Present : Algena, Libya. Burundi. Yemen.

Any Existing Partnerships in the Target Countries?: No, in Germany, Sweden, Tunisia, Turkey. Technology supply from Turkey, Europe: ELKO (MV cub1cle), ENOR (Water), GVD (LV withdrawable MCC technology), Siemens. We plan to create a company producing

photovoltaic cells with new technology-based CIGS in cooperation with a Swedish company. Therefore

Targeting the Following Markets: Egypt, Palestine Territory, Tunisia, Turkey

Interested in: Investment, Others, Production, Subcontracting / Outsourcing, Trade. Joint Venture

Expectations from a Potential Partner: Joint Venture: find partners for projects tumkey in the field of automation. Computing and industrial SCADA system (oil & gas, chemical water, food, pharmaceutical. Find partners for projects tumkey in the field of solar energy and photovoltaic.

Desired Business Contacts: Agent, Client, Distributor, Engineering firm, Facilities manager, Investor, Joint-venture (JV) partner, Management / marketing consultant, Project developer, Project partner, Representative, Strategic partner, Supplier, Technical consultant We plan to make integration and manufacture of

LV switchboards and withdrawable, MV cubicle in Tunisia for the Tunisian market and export to Algeria. Libya and West Africa

Companies from TUNISIA

36. FLUIDES SERVICE INDUSTRIE

Industry : 2.

Contact Person: MR OMAR REBAI - Tech. Comm.

Address : Av. 13 Aout, Z.I . Poudrière I 3002 Sfax El Bousten SAFAX, , TUNISIA

Telephone / Fax: 74286209 - 28 235 116 / 74.226.840 **E-Mail**: info@fsi-tn.com **Skype**: mileslift

Web Page : www.fsi-tn.com

Profile : Transformation of fine sheeting - Metallurgy & Metalworking of any type stainless steel, steel, PEHD, PPR-

assembly of plant

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Chercher des partenaires pour la sous traitance de la transformation de la tôle fine - Chercher des partenaires pour les sous traiter l'installation et la mise en place des équipements des salles de traitement d'eau y compris le supportage et la tuyauteri

Expectations from a Potential Partner:

Companies from TUNISIA

37. FORTY ISLANDS TRADING

Industry: 12.

Contact Person : ZAHIR KURK - Managing Director

Address : 9 Rue Jerusalem 1002, Tunis, TUNISIA

Telephone / Fax : /

E-Mail : zahirexp@yahoo.com **Skype**: mileslift

Web Page :

Profile: Total Export

Core Competencies : Export

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present: Export of Goods

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: European Union, Tunisia

Interested in: Trade.

Expectations from a Potential Partner:

Desired Business Contacts: Client, Investor, Representative

Companies from TUNISIA

38. GIAS INDUSTRIES

Industry : 3, 12.

Contact Person: BEN REJEB LEILA - Responsable Marketing

Address: 8040 Zone industrielle, Bou Argoub, TUNISIA

Telephone / Fax: + 216 72 259 511 - 98 724 601 / + 216 72 259 639

E-Mail : leila.br@slama.com.tn **Skype**: mileslift

Web Page : www.giasindustries.com.tn

Profile : Production of food products (magarine, confectionery, drops and noodles) intended for the domestic market and

export

Core Competencies:

Company Size: Medium (according to turnover), Medium (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Recherche de partenaires pour le développement de produits de confiserie , de chocolat enrobés, de tablettes, de pate à glacer, drops et chips. Research of partners for the development of products of confectionery, of chocolate coated, of bars, pate to be

Expectations from a Potential Partner:

Companies from TUNISIA

39. GREENTECH

Industry : 1, 6.

Contact Person : BEN ABBES NOURDDINE - General Director

Address : Rue du lac windermere immeuble AMG les berges du lac, 1053 Tunis, TUNISIA

Telephone / Fax: + 216 71 656 550 - 98 318 065 / + 216 71 656 546 **E-Mail**: n.benabbes@greentech.com.tn **Skype**: mileslift

Web Page : www.greentech.com.tn

Profile: Engineering, Energy efficency, Cogeneration/Trigeneration, renewable energy

Core Competencies:

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Partenariat pour lancer des projets de valorisation des déchets, de Biogaz, Efficacité Energétique, Cogénération. Partnership to develop plans of valorisation of waste, of Biogas, Effectiveness Energétique, Cogeneration

Expectations from a Potential Partner:

Companies from TUNISIA

40. HCTSARL

Industry: 1, 2.

Contact Person : M. ALI DRIRA - Managing Director

Address : Rte de Mahdia Km 8,5 Lerjez sebau Sfax Tunisie, , TUNISIA

Telephone / Fax : 20.406.006 /

E-Mail : hct@topnet.tn Skype: mileslift
Web Page : hct-electric.wix.com/hc-electric

Profile: Automation - building equiment and appliances, home installation - PV

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Possiblité de représentation de marque étrangères/Possibilités de partenariats technique ou de sous traitance. Possiblité of representation foreign brands / possibilities of technology partnerships or of sub-contracting

Expectations from a Potential Partner:

Companies from TUNISIA

41. HORUS

Industry : 2.

Contact Person: M. MUSTAPHA ZRAFI - Managing Director

Address : 2 rue Belhassine Jrad 2080 Ariana Tunisie, Ariana 2080, TUNISIA

Telephone / Fax: 71 718 268 - 23 155 142 / 71.718.263
E-Mail: direction@horus-soft.com Skype: mileslift

Web Page : www.horus-soft.com

Profile: Web and software development - graphical conception

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Business partner and donors of orders

Expectations from a Potential Partner:

Companies from TUNISIA

42. IBEX INDUSTRIES

Industry : 2.

Contact Person: M. RYADH BOUSLAMA - Business Dev. Manager

Address : Bureau N.8 ManoubaTech, Campus Universitaire, 2010 Manouba, TUNISIA

Telephone / Fax : 98.448.714 /

E-Mail : ryadh.bouslama@ibex-industries.net **Skype**: mileslift

Web Page :

Profile: Embedded systems, development of electronic cards, R&D technology

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Technical cooperation

Expectations from a Potential Partner:

Companies from TUNISIA

43. IBL ELECTRONICS

Industry : 2.

Contact Person : M. HAMDI CHANNOUFI - Commercial

Address : 3,5 Rte de Mateur 7029 Bizerte, , TUNISIA

Telephone / Fax : 72510011 - 58 345 684 / 72.510.044

E-Mail : commercial@ibl-tunisie.com **Skype:** mileslift

Web Page : www.ibl-tunisie.com

Profile: Assembly of the electronic cards (SMT and TRAD). Study of Routing / wiring / winding / plastic injection

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Nous recherchons des sociétés qui travaille dans le domaine d'assemblage des cartes électronique; bobinage ou câblage. We search societies who work in the field of electronic assembly of cards; winding or wiring

Expectations from a Potential Partner:

Companies from TUNISIA

44. IP-TECH

Industry : 2.

Contact Person: MR MAHMOUD M'HIRI - Respo. Comm.

Address : Tanit centre N° B242 Sidi Daoud La Marsa Tunisie, , TUNISIA

Telephone / Fax: 70937773 - 25 216 260 / 70.937.774 **E-Mail**: info@iptech-group.com **Skype**: mileslift

Web Page : www.iptech-group.coma

Profile: IP-TECH is a firm specialised in computer development nearshore. It has a centre to serve on international level to accompany software editors, service societies (SSII), directions of system of information (DSI) or innovative start ups in the implementation of their most ambitious computer plans,

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Partenariat d'intégration à haute valeur ajoutée sur l'afrique du Nord et Sub-Saharienne - Partenariat technologique en développement informatique. Partnership of integration with high added value North and Sub-Saharan - Africa, technological partnership

Expectations from a Potential Partner:

Companies from TUNISIA

45. LE BON GOUT

Industry : 3.

Contact Person : M. RADHOUANE KAMMOUN - Co-Managing Director Address : Rte de l'aéroport km4, cité Bahri II Sfax, TUNISIA

Telephone / Fax: 74 681 007 - 24 532 000 / 74.681.017 **E-Mail**: contact@le-bongout.com **Skype**: mileslift

Web Page : www.le-bongout.com

Profile: Products for bakery and patisserie (household and industry)

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Technical and commercial partnership, mutual representation, joint-venture or agreement on reciprocal production

Expectations from a Potential Partner:

Companies from TUNISIA

46. LEADER CONSUL

Industry : 2, 10.

Contact Person : MME BASMA AROUI WALI -

Address : 22 Rue Bab Bnet 1002 Tunis Tunisie, , TUNISIA

Telephone / Fax: 71320953 - 25 080 838 - 22 780 300 /

E-Mail: basmaleader@live.fr basmaepwali@hotmail.fr **Skype**: mileslift

Web Page :

Profile: Services linked to industry - Expertise and strategical studies for the technical and computer development of firms and monitoring of their clients relations domestically and internationally (organisation of seminars, trainings, edition of practical guides for the professionals of innovative sectors)

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . coopération commerciale et/ou représentation. Commercial cooperation and / or representation

Expectations from a Potential Partner:

Companies from TUNISIA

47. M. ELYES ALAYA (STÉ EN COURS DE CONSTITUTION)

Industry : 10, 13.

Contact Person : M. ELYES ALAYA - (Sté en cours de constitution)

Address : Boumhal Ben Arous, , TUNISIA

Telephone / Fax : 50.012.228 /

E-Mail : elyessov@yahoo.fr **Skype**: mileslift

Web Page :

Profile: Investment Promotion

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Promouvoir l'investissement, un jeune investisseur ayant un apport important souhaite tourver une coopération ind/com à travers un accod de production dans le cadre de s/T ou joint venture,

Expectations from a Potential Partner:

Companies from TUNISIA

48. MADISCO (MAINTENANCES, DISTRIBUTIONS & COMMERCES)

Industry: 3.

Contact Person: M. MONDHER SALHI / M. FAOUZI KBAIER - Managing Director and Co Director

Address : Boite postale N.52, 2046 Sidi Daoud, TUNISIA

Telephone / Fax: 20 382 998 - 22 561 248 / 71.777.944 **E-Mail**: madiscotrade@yahoo.fr **Skype**: mileslift

Web Page :

Profile: Distribution and comerce of agro food products and petrochemicals.

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: Commercial and industrial partnership (location of 250 m2 covered by an administrative building administratif with 150 m2 is available. Also a cooling storagge room 18 m2 with 5 tons capacity).

Expectations from a Potential Partner:

Companies from TUNISIA

49. MINIARTS STORE

Industry: 1.

Contact Person : M. MOHAMED YASSINE DOUIRA - Managing Director

Address : 10 rue salah eddine ayoubi, 2026 Sidi Bouzid, TUNISIA

Telephone / Fax: 71 902 444 - 50 453 107 / 71.902.545

E-Mail : contact@store.miniarts.net **Skype**: mileslift

Web Page: www.store.mini-arts.net

Profile: Architectural studies and urban planning, graphic arts, design

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: Research of partners in the field of design, consulting in the field of construction

Expectations from a Potential Partner:

Companies from TUNISIA

50. MULTIVISION & EVENTS & TRAVEL (FILIALE DU GROUPE SPG)

Industry: 7.

Contact Person : M. MOHAMED AHMED GARGOURI - General Director

Address : 12 rue du Lac Turkana Imm. Babel Les Berges du Lac 1053 Tunisie, Les Berges du Lac 1053, TUNISIA

Telephone / Fax: 71 166 899 - 22304 327 / 71.861.423

E-Mail : ahmed.gargouri@multivision.com.tn **Skype**: mileslift

Web Page : www.multivision.com.tn

Profile: Travel Agency (Category A), spécialised on business tourism, congresses, organisation of events

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Commercial cooperation with business tour operators of congress.

Expectations from a Potential Partner:

Companies from TUNISIA

51. MUSTI INTERNATIONAL

Industry : 1, 12.

Contact Person : HAJER CHABBAH - Commercial Engineer

Address : Centre Dora, Bloc B,2éme étage, El Manar 3, Tunis 2092, TUNISIA

Telephone / Fax : + 216 71 882 630/930 - 28 100 008 / + 216 71 883 703

E-Mail : Musti.commercial@orange.tn **Skype**: mileslift

Web Page :

Profile : International trade - Export Products: Construction Cement, gypsum etc. * Export of agrofood products: Edible

oils, noodles

Core Competencies:

Company Size: Large (according to turnover), Small (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Etablir des accords de coopération commerciale. Establish agreements of commercial cooperation

Expectations from a Potential Partner:

Companies from TUNISIA

52. NEW AFRICA BUSINESS

Industry: 3.

Contact Person : M. YOUSSEF AHMAT - Managing Director

Address : El menzah 6 cité Assada Bloc C F4 1ier étage Tunisie, , TUNISIA

Telephone / Fax: 71751471 - 22 035 925 / 71.238.237 **E-Mail**: youssef409@yahoo.fr **Skype**: mileslift

Web Page :

Profile: International trade of food products

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Tourisme, TIC, Agro-Alimentaire, les énergies renouvelables. Tourism, ITC, food products, renewable energies

Expectations from a Potential Partner:

Companies from TUNISIA

53. NOPAL TUNISIE

Industry : 3.

Contact Person: M. MOHAMED RACHDI BENNANI - President and General Director

Address : Z.I. Tala 1200 Kasserine Tunisie, Kasserine 1200, TUNISIA

Telephone / Fax: 77 413 046 - 98 284 756 / 77.413.046 **E-Mail**: cactustunisie@yahoo,fr **Skype**: mileslift

Web Page : www.nopaltunisie.com

Profile: Production and transformation of biological cactus figs

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Commercial or industrial partnership, joint venture in the fields of food and diet production

Expectations from a Potential Partner:

Companies from TUNISIA

54. NOVITA & METALMADE

Industry : 2.

Contact Person : MOURAD SNOUSSI -

Address : Z.I. Mghrirall Rue de Tunisie, 2082 FOUCHANA, TUNISIA

Telephone / Fax : + 216 79 408 500 - 98 701 351 / + 216 71 408 196

E-Mail : mourad.snoussi@novita.com.tn Skype: mileslift

Web Page : www.novita.com.tn

Profile: Foundry under pressure for metallic articles for the advertising of fashion, secondary of luxury baggage

Core Competencies:

Company Size: Small (according to turnover), Medium (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . recherche de coopération ouverte à outre forme d'association. Research of cooperation opened to other form of association

Expectations from a Potential Partner:

Companies from TUNISIA

55. NRSOL

Industry: 6.

Contact Person : M. NOOMEN BARGAOUI - President General Director

Address : Zone Industrielle, Ennadhour 1160, TUNISIA

Telephone / Fax : + 216 72 678 316 / 29 393 220 / + 216 72 678 314

E-Mail : contact@nr-sol.com **Skype**: mileslift

Web Page : www.nr-sol.com

Profile: Fabrication of PV-panels (capacity 25 MW) *Distribution and installation of PV systems

Core Competencies:

Company Size: Large (according to turnover), Small (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : Développement industriel et commercial à travers des joints-ventures et des accords de partenariat et/ou de sous-traitance: Industrial and commercial development through joints - ventures and agreements of partnership and/or of subcontract

Expectations from a Potential Partner:

Companies from TUNISIA

56. NS CONSULTING

Industry: 10.

Contact Person : NAZIHA TIZAOUI - Director

Address : Pépiniaire d'Entreprise Menzel Abderrahmane, BIZERTE 7000, TUNISIA

Telephone / Fax : + 216 31195435 / + 216 31195435

E-Mail : nsconsulting.tizaoui@gmail.com **Skype**: mileslift

Web Page :

Profile: Training Sector

Core Competencies: Accounting - Financial - Administiv Theme

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No, in Palestine Territory.

Targeting the Following Markets: Egypt, Tunisia, Turkey

Interested in: Logistics, Subcontracting / Outsourcing. Enlarging our sector of activities

Expectations from a Potential Partner:

Desired Business Contacts : Client, Logistics Provider

Companies from TUNISIA

57. OCEA TUNISIE

Industry : 2.

Contact Person: SOFIENE FOURATI - Managing Director

Address : Rue Abderrahmane Azzam, Bureau B23, Complexe Kheireddine Pacha, 1074 Tunis, TUNISIA

Telephone / Fax : + 216 71 909 160 - 23 232 277 / + 216 71 909 290

E-Mail : sfourati@ocea.net **Skype**: mileslift

Web Page : www.ocea.net

Profile: IT: Integration of ERP Divalto/Consulting/Web Development

Core Competencies:

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Dév.web(site web, intranet, Extranet, Application Mobile) -Consultant international senior sur l'ERP Divalto pour la mise en place de l'ERP Divalto -Consultant International senior sur Sage CRM. Web Site development, intranet, Extranet, Mobile Application

Expectations from a Potential Partner:

Companies from TUNISIA

58. OMEGA TUNISIE

Industry: 3.

Contact Person : M. RAMZI JELALI - Managing Director

Address : Sidi Essayeh EL Hichria, 9131 Sidi Bouzid, TUNISIA

Telephone / Fax : 95.763.042 /

E-Mail : omegatunisie@yahoo.fr **Skype**: mileslift

Web Page: www.omegatunisie.com

Profile: Manufacture of vegetable oils of high quality intended for cosmetic and pharmaceutical usage (oil of pips of cactus fig bio, oil of jojoba bio, soft almond bio, of black cumin bio, oil of fenugreek

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Commercial partnership for the distribution and transformation of biological cosmetic oil on the international market

Expectations from a Potential Partner:

Companies from TUNISIA

59. PARC D'ACTIVITÉS ECONOMIQUES DE BIZERTE

Industry: 10.

Contact Person : MOHAMED KEFFI -

Address : 241,243 Av Habib Bourguiba, Bizerte 7000, TUNISIA

Telephone / Fax: (216) 72 417 477 / (216) 72 417 925 **E-Mail**: paeb@paeb.ne **Skype**: mileslift

Web Page :

Profile : Promotion of the Foreign Direct investments and of Export. Offer of opportunities of establishment of Turkish and European projects in Tunisia

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Offer of opportunities to establish plans of Turkish and Europeans in Tunisia

Expectations from a Potential Partner:

Companies from TUNISIA

60. PRATO TUNISIA

Industry : 2.

Contact Person : M. HAMDI CHANNOUFI - Commercial
Address : 3,5 Rte de Mateur 7029 Bizerte, , TUNISIA
Telephone / Fax : 72510011 - 58 345 684 / 72.510.044
E-Mail : info@prato-tunisia.com Skype: mileslift

Web Page : www.prato-tunisia.com

Profile: Fabrication of mechanical précsion parts / mechanical soldering / filming / milling / correction

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Nous recherchons des sociétés qui travaillent dans le domaine de mécanique de précision et la construction métallique. We search societies which work in the field of precision mechanics and metal construction

Expectations from a Potential Partner:

Companies from TUNISIA

61. SCIT

Industry :

Contact Person : M. MEHDI KLAI - President and General Director

Address : KEF, , TUNISIA

Telephone / Fax : 78.223.880 / 78.223.888

E-Mail : klaymehdi@yahoo.fr **Skype**: mileslift

Web Page :

Profile:

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from TUNISIA

62. SICO

Industry: 1, 2.

Contact Person: MR SAMIR KESSENTINI - Managing Director **Address**: Z.I. Soliman route de korbous 8027, , TUNISIA

Telephone / Fax: 72392202 - 22 308 383 / 72.390.333 **E-Mail**: sico@sico.com.tn **Skype**: mileslift

Web Page : www.sico.com.tn

Profile : Industrial sub-contracting, cutting, laser cutting, folding, milling, telecommunications towers and steel structure equipments of buildings and of groups, decoration staircases, chimneys

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . partenaire pour développement de nouveaux articles représentant de nos articles la sous traitane industrielle. Partner for development of new articles representing our articles under industrial sub-contracting

Expectations from a Potential Partner:

Companies from TUNISIA

63. SLOTS SOLUTIONS TUNISIA

Industry : 2.

Contact Person : M. FAKHREDDINE HACHFI - Managing Director

Address: Rue d'Italie Imm. Bouchra App. B55, 4000 Sousse, TUNISIA

Telephone / Fax: 73 221 361 - 50 531 008 / 73.213.214

E-Mail : fakhreddine.hachfi@slotsway.com **Skype**: mileslift

Web Page :

Profile: ITC, IT development and IT solutions

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . information systems for sports ground and stadium

Expectations from a Potential Partner:

Companies from TUNISIA

64. SOCIETE DE MEDITERRANEE DE MAINTENANCE

Industry: 1, 2.

Contact Person : GHRIBI SIRAJ EDDINE -

Address: 103 Rue Sadeuk Iassoid Jara, Gabes 6001, TUNISIA

Telephone / Fax: + 216 75 272 517/930 / + 216 75 276 171 **E-Mail**: societe2m@yahoo.fr **Skype:** mileslift

Web Page :

Profile: Services in metal construction

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from TUNISIA

65. SOCIÉTÉ ELECTROMAGNÉTICWORKS

Industry : 2.

Contact Person : M. BÉCHIR KHABIR - Managing Director

Address : Cyberparc Tataouine, , TUNISIA

Telephone / Fax : 75 852 866 - 54 174 170 /

E-Mail : sales@simulana.com **Skype**: mileslift

Web Page : www.simulana.com

Profile: Outsourcing software development

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . rechechre of partners in the same domain of activity

Expectations from a Potential Partner:

Companies from TUNISIA

66. SOCIETE L'EVOLUTION TECHNOLOGIQUE

Industry: 1, 2.

Contact Person : SBOUI ADEL -

Address : ZI EL Batten km2, Kairouan, TUNISIA **Telephone / Fax** : + 216 77 305 558 / + 216 77 305 558

E-Mail : evolution_technologique@yahoo.fr **Skype**: mileslift

Web Page :

Profile: * Garbage cans and containers of collecting of the airtight garbage which keeps smells and risks of pollution * ecological garbage cans which keep bad smell * airtight containers which avoid during the transport the clearing of smells * dumpsters of domestic garbage

Core Competencies:

Company Size: Micro (according to turnover), Small (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from TUNISIA

67. SOCIÉTÉ TECHNOCONSEIL

Industry : 10, 13.

Contact Person : M. BEN BAREK MOSBAH - Managing Director
Address : Etage 1 Bureau n°6 Montplaisir Tunis, , TUNISIA

Telephone / Fax: 71903669 - 98 716 516 / 71.901.539

E-Mail : technoconseils45@gmail.com **Skype**: mileslift

Web Page : www.technoconseils.com

Profile: Consultations and studies which lead to investments

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Recherche des partenaires turcs afin de développer les relations en partenariats tuniso-turque surtout dans les domaines d'innovation. Research of Turkish partners to develop relations in Tuniso-Turkish partnerships especially in the domains of innovation

Expectations from a Potential Partner:

Companies from TUNISIA

68. SOCOMED

Industry: 3.

Contact Person : M. BEN AMMAR MEHREZ - General Director

Address : Boite N.5 Zone Industrielle, Menzel Jemil, TUNISIA

Telephone / Fax: 72 492 177 -- 26 492 177 / 72.492.185

E-Mail : ben.ammar.mehrez@live.fr **Skype**: mileslift

Web Page :

Profile: Production of foodstuff: crisp, chips, cookies, confectioneries

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Partnership in the field of agro food products

Expectations from a Potential Partner:

Companies from TUNISIA

69. SOMARIM

Industry : 2.

Contact Person : M. AYADI ADEL - Managing Director

Address : Rue Mauritanie Imm. Ichbilia Bur.14 3000 Sfax Tunisie, , TUNISIA

Telephone / Fax: 74 211 900 - 24 268 440 / 74.210.616

E-Mail : somarim.ayadi@gmail.com **Skype**: mileslift

Web Page: www.somarim.jimdo.com

Profile: Study and realisation of installations and electric, industrial cupboards for Middle and LOW VOLTAGE

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Création d'une unité industrielle de fabrication de matériels ou équipements électriques avec un partenaire étranger. Une coopération commerciale est aussi sollicitée. Creation of an industrial unit to manufacture equipments or electric equipment with a fo

Expectations from a Potential Partner:

Companies from TUNISIA

70. SOTEQ

Industry : 2, 12.

Contact Person : MME MARWA FECHICHI - Managing Directore

Address : 12, Rue d'Irak lafayette Tunis, , TUNISIA

Telephone / Fax : 71289077 - 28 100 018 / 71.289.114

E-Mail : soteq.projet@gmail.com Skype: mileslift

Web Page : www.soteq.com.tn

Profile: Sales and distribution of industrial equipment

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Installation d'une unité de fabrication ou de montage d'équipements industriel-Importation de pièce de rechange-aspiration de certains produits fabriqué en Tunisie. Installation of a manufacturing unit or unit for assembling industrial equipment -import o

Expectations from a Potential Partner:

Companies from TUNISIA

71. SPORT CITIES INTERNATIONAL-TUNIS

Industry : 1, 12.

Contact Person : MR FAYÇAL MELAOUHIA & MAHER BENSAID - Project Manager

Address : RR 33- E2 Ain Zaghouan 2046 Tunis, , TUNISIA

Telephone / Fax : 71168000 - 93 368 040 - 93 368 003 / 71.961.262

E-Mail : faycal.melaouhia@bukhatirsci.com Skype: mileslift

Web Page: www.sportcitiesinternational.com

Profile: Property promotion, logements, villas, golf, sports complexes

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . toute coopération qui peut se rattacher à notre activité(architecture, design, bâtiments, infrastructures. Any cooperation which can be linked to our activity (architecture, design, buildings, facilities

Expectations from a Potential Partner:

Companies from TUNISIA

72. SPORTPRO/TUNISIE RESSORTS/RMB

Industry : 2, 7.

Contact Person: M. OMAR BENAISSA - Managing Director **Address**: 60 rue de l'Industrie, Charguia I 2035, TUNISIA

Telephone / Fax: 20.777.777 / 71.800.413

E-Mail : omar@benaissa.co **Skype**: mileslift

Web Page: www.sport-pro.biz / www.ressortsmb.tn / www.tunisieressorts.com.tn

Profile : Manufacture of any types resorts, manufacture of equipments of sports and any types of articles or mechanic -

welded structures

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Search for commercial and industrial partners (JV)

Expectations from a Potential Partner:

Companies from TUNISIA

73. STÉ DE MÉDITÉRRANÉE DE MAINTENANCE

Industry : 2.

Contact Person : MR GHRIBI SIRAJEDDINE - Managing Director

Address: 103, rue sadok lassouad jara Gabès Tunisie 6001, , TUNISIA

Telephone / Fax : 75.272.517 / 75.276.171

E-Mail : société2m@yahoo.fr **Skype**: mileslift

Web Page :

Profile: Metal construction services

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . sous traitance ou partenariat. Sub-contracting or partnership

Expectations from a Potential Partner:

Companies from TUNISIA

74. STE D'ETUDES ET CONSTRUCTION METALLIQUES SECOMET

Industry: 1, 2.

Contact Person : LEJMI FAKHREDDINE -

Address : KM 25 Route de Sousse Fondouk Jedid, Grombalia 8012, TUNISIA

Telephone / Fax: + 216 72 399 444 / + 216 72 399 234 **E-Mail**: secomet@planet.tn **Skype**: mileslift

Web Page :

Profile: SECOMET is specialised in products for BTP (metallic formworks, scaffolding, shoring up, security bridge and chausées), it is also specialised for the realisation of any product in mechanic - welded with treatment of surface in painting or galvanising with heat

Core Competencies:

Company Size: Small (according to turnover), Medium (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from TUNISIA

75. TRADING UNITED INDUSTRIES

Industry : 2, 3, 11.

Contact Person : M. WALID MAHBOULI - Resp. Développement

Address : Centre Urbain Nord Carthage Palace App.B01, , TUNISIA

Telephone / Fax: 71949288 - 20 552 664 / 71.949.290 **E-Mail**: iunited@yahoo.fr **Skype:** mileslift

Web Page : www.rui-tn.com

Profile: Society of trade exercising in the installation of production unit, advice, followed by construction site in civil engineering, installation of agroindustrial plant, supply of cabin for thermally insulated transport, cold room, industrial shelving (Supplier shareholder in the society)

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: . Coopération commerciale. Commercial cooperation

Expectations from a Potential Partner:

Companies from TUNISIA

76. UNITED IMPORT EXPORT COMPANY

Industry : 3, 12.

Contact Person: M. CHOMMAKHI IRAM - Managing Director

Address : Av. Hédi Ouali 8050 Hammamet BP 219 La Poste Hammamet Tunisie, Hammamet, TUNISIA

Telephone / Fax: 22.620.104 / 72.266.566

E-Mail : exportiram@yahoo.fr **Skype**: mileslift

Web Page :

Profile: Export of agrofod products - Import of chemical products

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner:

Companies from TUNISIA

77. UPGRADE FACTORY SARL

Industry : 2.

Contact Person: M. CHAOUKI TURKI - Managing Director

Address : Rte de Béni Khiar, Dar Chaaban El Fehri, 8011 Nabeul, TUNISIA

Telephone / Fax: 72 362 550 - 23 429 933 / 72.362.550

E-Mail : aministration@upgradefactory.net **Skype**: mileslift

Web Page: www.upgradefactory.net

Profile: Industrial service, installation of plants, revision and repair of industrial machines and lines of production, conception and manufacture of special machines, machining of series of precision parts.

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : Commercial cooperation, industrial cooperation through agreements of subcontract, agreements of mechanical production, agreements of service and delivery for industrial machines and agreements of installations of new plants and commissioning of machines.

Expectations from a Potential Partner:

Companies from TUNISIA

78. VERTICAL & HORIZON PARTNERSHIP

Industry: 10.

Contact Person: MR M'HAMED BOUAOUNE - General Director

Address : App E6, Résidence Wassim Cité Ennassar, Ariana 2037, , TUNISIA

Telephone / Fax : 21.656.513 /

E-Mail : mhamed_bouaoune@yahoo.com mhamed.bouaoune@enersol-wsef.com **Skype**: mileslift

Web Page :

Profile: Consulting

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in : . Important nouvaux projets en cours d'études pour mon propre compte et pour le compte d'autrui, recherche de partenaires potentiels. Important new plans in the course of studies for my own account and for the acccount for other people, search potential par

Expectations from a Potential Partner:

Companies from TUNISIA

79. XVISION ENGINEERING & OPEN VISION

Industry : 2.

Contact Person : M. HASSEN DHRIF - President and General Director

Address : BP 141 Pôle Technologique El Gazala, 2088 Ariana, TUNISIA

Telephone / Fax: 71 856 200 - 21 355 313 / 71.856.266

E-Mail : info@xvision.tn **Skype**: mileslift

Web Page :

Profile: Providing solutions such as ERP, CRM, GED - Developement of web portals and mobile applications - Software solutions in the areas e-procurement, e-gov, management of park, Offshore outsourcing

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in: Technical and commercial cooperation in the areas of ITC solutions - Developement of a new branch in the area of renewable energy and water treatment.

Expectations from a Potential Partner:

Companies from TUNISIA

80. ZAHIR IMPORT EXPORT

Industry : 1, 12.

Contact Person: ZAHIR KURK - Managing Director

Address : 4, Rue Meo Annabi,, La Marsa 2076, TUNISIA

Telephone / Fax: /

E-Mail : zahirexp@yahoo.com **Skype**: mileslift

Web Page :

Profile: Import and Export of Marble

Core Competencies: Import and Export of Marble

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present: Import and Export

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: European Union, Tunisia

Interested in: Production.

Expectations from a Potential Partner:

Desired Business Contacts: Client, Investor, Representative, Technical consultant

Companies from TUNISIA

81. ZARZIS PARK OF ECONOMIC ACTIVITIES

Industry: 16.

Contact Person : ATIA LORAYEDH - President and General Director

Address : Espace Tunis-Immeuble E-2eme etage -appart 3-2., Tunis 1002, TUNISIA

Telephone / Fax: +216 71 90 41 80 / 216 71 95 10 27

E-Mail : houdabouabdallah.paez@gnet.tn **Skype**: mileslift

Web Page : www.investinzarzis.com

Profile: My company is a site for investment for any type of sector

 $\textbf{Core Competencies:} \ legal \ \& \ fiscal \ incentives; \ Strategie \ position, \ 70 \ km \ from \ lybia \ \& \ 400 \ km \ from \ Algeria, \ unique$

interlocutor

Company Size: Micro (according to turnover), Small (according to the number of employees).

International Activities at Present: we promote our company in the international market

Any Existing Partnerships in the Target Countries?: No, in Turkey. Turkey (DEIK)

Targeting the Following Markets:

Interested in: Investment. Potential Investors

Expectations from a Potential Partner:

Companies from TUNISIA

82. SICODIS

Industry :.

Contact Person: M. SOFYEN YAHMADI - Manager

Address : 41 Avenue Kheireddine Pacha Bloc, 1073 Tunis, TUNISIA

Telephone / Fax: 71 951 152 - 55 421 244 / 71.909.443

E-Mail : s.y@sicodis.tn **Skype**: mileslift

Web Page :

Profile: ITC

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Representation and marketing of soft and hardware, computer science

Companies from TUNISIA

83. CENTRALE INDUSTRIELLE ALIMENTAIRE

Industry :

Contact Person : M. HICHEM CHTOUROU - General Director

Address : Zone industrielle Djebel El Ouest, Route El Fahs N.8, Djebel El Ouest, TUNISIA

Telephone / Fax: 72 640 597 - 23 995 425 / 72.640.598 **E-Mail**: target@topnet.tn **Skype**: mileslift

Web Page :

Profile: Unit of industrial patisserie of cakes, muffin, brownie, coated cake.

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Industrial partnership in the agricultural sector and particularly confectionery, biscuit making, chocolate factory and frozen pastry.

Companies from TUNISIA

84. MEDITERRANEAN FOOD COMPANY SA

Industry

Contact Person : M. RIADH GHARSALLAOUI - General Director

Address : BP 125, Kairouan 3140, TUNISIA

Telephone / Fax : 71 288 524 - 98 435 748 / 77.275.001

E-Mail : mfc.rg@topnet.tn Skype: mileslift

Web Page : www.mfc.cpm.tn

Profile: Conditioning of olive oil

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Commercial

Companies from TUNISIA

85. ALFA CONSEILS SERVICES

Industry :.

Contact Person : M. ALAIN FILLION - Managing Director

Address : Rue de Cuba Sahloul, 4054 Sousse, TUNISIA

Telephone / Fax : 55.562.554 / 73.820.019

E-Mail : dirg@alfa-conseils.com **Skype**: mileslift

Web Page : www.alfa-conseils.com

Profile: International trade, commercial Transaction

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Get in contact with professionals interested in innovative products

Companies from TUNISIA

86. INFORMATIQUE, TÉLÉMATIQUE ET LOGICIELS "INTELO"

Industry :.

Contact Person : M. KOUSSAY BEN SLIMENE - General Director
Address : 03 Rue Mustapha Sfar, 1002 Tunis, TUNISIA
Telephone / Fax : 71 800 850 - 98 303 463 / 71.794.732
E-Mail : intelo@planet.tn Skype: mileslift

Web Page :

Profile: Purchase and sales of materials for IT

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Commercial, industrial partnership and/or subcontract in the field of the food processing industry

Companies from TUNISIA

87. FAWANIS

Industry :

Contact Person : M. RIDHA CHEBIL - President and General Director

Address : Zone Industrielle Sidi Abdelhamid, BP 39, 4061 Sousse, TUNISIA

Telephone / Fax: 73 322 888 - 98 400 135 / 73.322.831 **E-Mail**: fawanis@planet.tn **Skype**: mileslift

Web Page : www.fawanis.com.tn

Profile: Electrical industries: products of lighting

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Development of a new activity as part of a joint venture with financial and industrial contribution, and know-how for sales and marketing

Companies from TUNISIA

88. MINISIS INC TUNISIA

Industry :.

Contact Person : M. FOUED GARDELLI - Managing Director

Address : 1 rue Hamidi BP 48, 1004 El Menzah I Tunis, TUNISIA

Telephone / Fax : 71 941 451 - 71 236 237 - 71 941 332 - 23 200 000 - 93 200 301 / 71 941 336 - 71 235 900

E-Mail : foued@minisisinc.com **Skype**: mileslift

Web Page : ww.minisisinc.com

Profile: Development of Software for document management, GED, Media and outsourcing of archives

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Cooperation as part of agreements of development and of production with technical, commercial partners for computer solutions, of studies and advice, of training and documentary managements (library, museum, resource centre, archives and media)

Companies from TUNISIA

89. MEDPC SA

Industry :

Contact Person : M. GHAZI KENAI - General Director

Address : Zone Industrielle AFI 2 Lot N45 Route de Tunis, 3129 Kairouan Nord - Kairouan, TUNISIA

Telephone / Fax: 77 275 000 - 58 382 298 / 77.275.100 **E-Mail**: contact@medpyc.tn **Skype**: mileslift

Web Page : www.medpyc.tn

Profile: Manufacture of packing and various structures in expanded polystyrene

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner : Marketing of packing in polystyrene (food and industrial) and of plates in polystyrene for buildings

Companies from TUNISIA

90. MEDITERRANEAN INDUSTRIAL GROUP (MIG)

Industry :

Contact Person : M. MOEZ KAMOUN - Technical Director

Address : Route Mahdia KM10, 3054 Sfax, TUNISIA

Telephone / Fax : 74 831 666 - 26 734 117 / 74.831.655

E-Mail : mig-huard.tn@gnet.tn Skype: mileslift

Web Page : www.mig-huard.com

Profile: Metallic building, construction, renewable energy, oil tanker, movable equipments, agricultural,

telecommunications and railway

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Cooperation in the sector of renewable energy

Companies from TUNISIA

91. TUNISHIP

Industry :

Contact Person: MME MALEK CHAOUCH - Responsible for trade

Address : Zone industrielle de l'exportateur, 2040 Radès, TUNISIA

Telephone / Fax: 71 469 202 - 25 303 329 / 79.457.429 **E-Mail**: malek@tuniship.net **Skype**: mileslift

Web Page : www.tuniship.net

Profile: Maritime and air transport, consignee of ship, forwarding agent

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Commercial cooperation with importatuers, exporters and shipowners

Companies from TUNISIA

92. ONLINE NETWORK SECURITY

Industry :

Contact Person : M. MONDHER GAM - CEO & Founder

Address : Immeuble Rosalys, 1ier étage, Les Jardins du Lac ,, Les Berges du Lac II, TUNISIA

Telephone / Fax: 71 197 081 - 22 837 558 / 71.197.083

E-Mail : online@online-netsecurity.com **Skype**: mileslift

Web Page : www.online-netsecurity.com

Profile: Society of engineering and of services: integration, audit, consulting and training in the field of networks and computer security.

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Research of partners for a cooperation as part of a joint venture with acquisition of a capital stakeholder. Also research of the final clients and distributors of solutions of computer security

Companies from TUNISIA

93. CEREALIS/BOLERIO

Industry :

Contact Person: M. KARIM GAHBICHE - General Director

Address : Immeuble Amir Al Bouhaira,, Les Berges du Lac, TUNISIA

Telephone / Fax: 71 961 996 - 98 431 832 / 71.961.920 **E-Mail**: info@cerealis.com.tn **Skype**: mileslift

Web Page :

Profile: Salty and sweet Snacks

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Industrial partnership in the sector of the food processing industry

Companies from TUNISIA

94. ENTRELEC

Industry :

Contact Person : M. KHALED DHAOUADI - General Director

Address : Rue des entrepreneurs Charguia II, 2035 Ariana, TUNISIA

Telephone / Fax : 71 941 883 - 71 941 988 - 20 302 207 / 71.941.325

E-Mail : entrelec@planet.tn contact@entrelec.tn Skype: mileslift

Web Page : www.entrelec.net

Profile: Public work principally in the field of electricity: public lighting, of building and for industry

Core Competencies:

Company Size: (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets:

Interested in:.

Expectations from a Potential Partner: Coopération industrielle, technique et commerciale

Companies from TURKEY

95. ALTINLAR GİYİM SAN. VE TİC. A.Ş.

Industry: 4.

Contact Person : MUSA ALTAN - PURCHASING COORDINATOR

Address: KOCAOĞLAN MAH. KENAN EVREN BULVARI NO:97, GAZIANTEP, TURKEY

Telephone / Fax: +90(342)2274000 / +90(342)2274020 **E-Mail**: info@altinlar.com **Skype**: mileslift

Web Page : altinlar.com

Profile: School uniforms, baby, child, men, ladies wear

Core Competencies: innovative thought, dealer network in Turkey and abroad, product quality and price advantage.

Company Size: 10 M. € & <=50 M. € (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: Avrupa Birliği, Mısır, Tunus,

Interested in: Üretim,.

Expectations from a Potential Partner:

Desired Business Contacts: Müşteri, Bayii, Temsilci, Dağıtımcı, Tedarikçi, Stratejik Ortak, Yatırımcı,

Companies from TURKEY

96. BSNS PROFESSIONAL BUSINESS SOLUTIONS

Industry : 6, 10, 13.

Contact Person : ERHAN EVLIMOGLU - GENERAL MANAGER

Address: Koza Sk. No: 154/3 G.O.P. 06670, ANKARA, TURKEY

Telephone / Fax: +90 (312) 446-4573 / +90 (312) 446-2785 **E-Mail**: erhan@bsnssolutions.com **Skype**: mileslift

Web Page: www.bsnssolutions.com

Profile: BSNS has investments in Electronics, Mining & Organic Agriculture sectors. And looking for opportunities in Renewable Energy.

Core Competencies: Having a highly customised solution brings a unique set of advantages and challenges for each sector as mining, Electronics & Organic Agriculture, which can completely address.

Company Size: Medium (according to turnover), Small (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: European Union, Egypt, Tunisia, Palestinian Territories

Interested in: Trade, Investment.

Expectations from a Potential Partner: Building partnership to carry out investment projects in related sectors mentioned above.

Desired Business Contacts: Representative, Strategic Partner, Project Partner, Joint-Venture (JV) Partner, Investor,

Companies from TURKEY

97. DIZAYN TEKNIK BORU VE ELEMANLARI SA. VE TIC. A.Ş.

Industry: 1, 2.

Contact Person: SELAMI YILMAZÇOBAN - Export Manager

Address : Atatürk Mah. İnönü Cad. No:6 Kıraç 34522 Esenyurt, İstanbul/Türkiye, ISTANBUL, TURKEY

Telephone / Fax: +90(212)8865741 / +90(212)8865193

E-Mail : sevnurnacak@dizayngroup.com **Skype**: mileslift

Web Page : dizayngroup.com

Profile : Dizayn Group basicly produces plastic pipes and their fittings but it also offers uniqe and efficient solutions for the passage of liquids and heating. Dizayn Group was established in 1987 for developing and applying projects in sanitary piping sector and started to manufacture floor heating pipes in September 1992, then indoor clean water pipes. Now, it is the largest one of Mir Holding group companies. Dizayn Group makes production in its facilities in Çorlu, Azerbaijan and Trabzon, which has a total of closed production area over 35.000 m2 and a total of open production area over 100.000 m2.

Core Competencies: Dizayn Group manufactures from 12 mm to 1600 mm diameter high pressure, from 50 mm to 8000 diameter low pressure, Polyethylene and Polypropylene raw material resilient to high soil and traffic load, 23 different systems with flow and more than 4.000 product varieties. Dizayn Group reserves 5% of its turnover every year for R&D and every product developed by Dizayn Group bears certificates, each received from international independent institutions. Some of these institutions are: MEYER ISO 9001:2008, DVGW (Germany), Hygiene Institute (Germany), GOST (Russia), IMA (Germany), GOST (Ukraine), TSE (Turkey). Dizayn Group exports to more than 80 countries, most important regions being the Middle East, South America, West and East Europe, Russia, Turkic Republics, North Africa, Far East and Australia. Dizayn Group also has more than 100 patents for products developed. In addition, Dizayn Group has been awarded in July 2004 by Turkish Patent Institute for its contribution in development of technology in our country and the world.

Company Size: Large (according to turnover), Large (according to the number of employees).

International Activities at Present: Dizayn Group exports to more than 80 countries, most important regions being the Middle East, South America, West and East Europe, Russia, Turkic Republics, North Africa, Far East and Australia. Dizayn Group also has more than 100 patents for products dev

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: Egypt, European Union, Palestine Territory, Tunisia

Interested in : Investment, Trade.

Expectations from a Potential Partner: Aim to growth up together in target market.

Desired Business Contacts: Agent, Client, Dealer, Distributor, Investor, Project developer, Project partner,

Representative, Strategic partner

Companies from TURKEY

98. EMT METAL İŞLEME ELEKTROMEKANİK SAN.VE TİC.LTD.ŞTİ.

Industry : 2.

Contact Person : ADEM DEMIR - GENERAL MANAGER

Address : Meclis Mah. Atatürk Cad. No:51 Sancaktepe, ISTANBUL, TURKEY

Telephone / Fax: +90(216)6211100 / +90(216)6222727 **E-Mail**: adem.demir@mail.com **Skype**: mileslift

Web Page : www.emtmetal.com.tr

Profile: PRODUCTION: METAL PORTION OF ELECTRICAL PANELS AND INTERIOR PORTION TO PLACE ELECTROMECHANICAL EQUIPMENT, METAL FILE CABINETS, METAL LOCKERS, TOOL CABINETS, FIRE CABINETS.

Core Competencies : Professional and experienced personnel. High quality and production according to international standards. Price advantages.

Company Size: Micro (according to turnover), Small (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: Egypt, Tunisia

Interested in: Investment, Production, Subcontracting / Outsourcing, Trade.

Expectations from a Potential Partner:

Desired Business Contacts : Client, Dealer, Engineering firm, Investor, Joint-venture (JV) partner, Project partner, Strategic partner

Companies from TURKEY

99. GÖKNUR BIO TARIM VE GIDA ÜRÜNLERI İTHALAT & İHRACAT SAN. TIC. A.Ş.

Industry: 3.

Contact Person : İSRAFIL GÖK - General Manager

Address : Hunat Mh. Gavremoğlu Cd. Demiryürek İş Mrk. No:22/C, KAYSERI, TURKEY

Telephone / Fax: +90(352)222058 /

E-Mail : goknur38@gmail.com **Skype**: mileslift

Web Page : www.goknur.biz

Profile: Export and import of dried grains, honey, canned food, pulses, oils, vegetables, fruits, fruit juices and

concentrates since 1993.

Core Competencies:

Company Size: Micro (according to turnover), Small (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: European Union, Palestine Territory, Tunisia

Interested in: Investment, Production, Trade.

Expectations from a Potential Partner:

Desired Business Contacts: Client, Investor, Joint-venture (JV) partner, Project partner, Representative, Strategic partner

Companies from TURKEY

100. KESKES PLASTİK TEKS.MAK.SAN.VE TİC.LTD.ŞTİ.

Industry: 1, 5.

Contact Person: AHMET KESKES - Manager

Address : Horozluhan Mah. Ulus Sok. No:2, KONYA, TURKEY

Telephone / Fax: +90(332)2480250 / +90(332)2480254

E-Mail: bilgi@magicroller.com.tr Skype: mileslift

Web Page: www.magicroller.com.tr

Profile: Production of uPVC Monoblock Shutter systems

Core Competencies : We manufacture our own components that we use in our systems. Swift and tailor made

production for different solutions.

Company Size: Micro (according to turnover), Small (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: Egypt, Palestine Territory, Tunisia

Interested in: Trade.

Expectations from a Potential Partner:

Desired Business Contacts: Client, Dealer, Distributor

Companies from TURKEY

101. KUTUP YILDIZI REKLAM TANITIM VE MATBAACILIK LTD. ŞTI.

Industry: 12.

Contact Person : SALIH METIN -

Address : emniyet evleri mah. eski büyükdere cad. güvercin sok. no:5 k:2 4.levent, ISTANBUL, TURKEY

Telephone / Fax : +90(212)3254172 / +90(212)3259055 E-Mail : salih@kutupyildizi.com.tr Skype: mileslift

Web Page : printhomes.com

Profile: Production of printing and advertising products.

Core Competencies : Activities of advertising agents.

Company Size : <= 2 M. € (according to turnover), < 10 (according to the number of employees).

International Activities at Present: Services prior to printing and publishing. Multiplication of recorded media.

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: European Union, Egypt, Tunisia,

Interested in: Trade,.

Expectations from a Potential Partner: Having experience, technology and intellectual capital.

Desired Business Contacts: Client, Dealer, Agent, Representative, Supplier, Investor, Design firm

Companies from TURKEY

102. MILLES MACHINE INDUSTRY AND TRADE INC.

Industry: 2.

Contact Person: HILAL ORHAN - Business Development and Marketing Manager

Address : Eyüp Sultan Mah. Osmangazi Cad. Kalender Sok. No: 36, 34885 Samandıra, Sancaktepe-Istanbul,

TURKEY

Telephone / Fax: +90-216-311 0022 / + 90-216-311 9991 **E-Mail**: hilal@miles.com.tr **Skype**: mileslift

Web Page : www.miles.com.tr

Profile: Manufacturer of high quality industrial, hydraulic lifts

Core Competencies: Design, manufacturing and service of any type of hydraulic lifts but core competency: LOAD LIFTS

and LIFTS FOR THE DISABLED

Company Size: Small (according to turnover), Medium (according to the number of employees).

International Activities at Present: Morocco, Iraq

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: MENA Region

Interested in : Trade. Trade and dealership for our products in MENA region. Customers for our products from any industry that need to load and unload goods.

Expectations from a Potential Partner:

Desired Business Contacts: Client

Companies from TURKEY

103. ÖZCAN ORMAN VE TARIM ÜRÜNLERI

Industry: 1.

Contact Person: ÇAĞDAŞ YUNUS ÖZCAN - Company Representative

Address : Şehit Fikri Öztürk Cad. Ulu Camii Mah. No:71/a Çilimli DÜZCE, DÜZCE, TURKEY

Telephone / Fax : +90(380)6816820 / +90(380)6816810

E-Mail : cagdasyunus@hotmail.com **Skype**: mileslift

Web Page : ozcanormanurunleri.com

Profile : Orman Ürünleri kapsamında kereste, lambiri 'masif parke 'ahşap ambalaj malzemeleri (palet, ahşap kasa), doğramalık, Peysaj ve botanik projelendirmeleri ve uygulamaları. şirketimiz 96 yılından beri faaliyet gösteren aile şirketidir. faaliyet alanı orman ürünleri üzerinedir ve kapasitesi aylık 250 300 metre küp tür. Forest Products, timber, Molded, solid flooring, wood packaging material (pallets, wooden boxes), joinery, Landscape and botanical projects and applications. The company is family-owned and has been operating since 96 in the field of forest products with a capacity of 250 300 cubic meters per month.

Core Competencies: Long experience, ability to produce for all types and sizes of order. Being young and dynamic.

Company Size: <= 2 M. € (according to turnover), (according to the number of employees).

International Activities at Present:

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: European Union, Egypt, Tunisia,

Interested in: Trade, Production,.

Expectations from a Potential Partner:

Desired Business Contacts: Management / Marketing consultant, Investor,

Companies from TURKEY

104. PENKON GIDA SAN.A.Ş.

Industry : 3, 12.

Contact Person : SAIT ELIBOL - General Manager Assistant
Address : İzmir Yolu 22.Km 16285, BURSA, TURKEY
Telephone / Fax : +90(224)3242486 / +90(224)3242490
E-Mail : selibol@penkon.com.tr Skype: mileslift

Web Page : www.penkon.com.tr

Profile: All kinds of fruit and vegetable juice concentrates, puree and puree concentrates

Core Competencies : Production, domestic and export sales.

Company Size: Medium (according to turnover), Medium (according to the number of employees).

International Activities at Present: Whole sale (export) of products all over the world.

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: Egypt, Tunisia

Interested in: Trade.

Expectations from a Potential Partner: To buy our products and sell in their own markets.

Desired Business Contacts: Agent, Client, Distributor, Representative, Strategic partner

Companies from TURKEY

105. PROLINK INTERNATIONAL LTD.

Industry: 10.

Contact Person: SERVET SOYUSEN - Managing Director

Address : Cankaya Mah, Uskup Cad, 8/B/2, PK: 06690, Cankaya, ANKARA, TURKEY

Telephone / Fax : +90(312)4270095 / +90(312)4264947

E-Mail : servet.soyusen@prolink.co **Skype**: mileslift

Web Page : www.prolink.co

Profile: INTERNATIONAL CONSULTANCY, TRAINING, ORGANISATION, FOREIGN TRADE, CIVIL, ARCHITECTURE, IT

Core Competencies:

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present: Prolink International is an independent private consultancy company and providing proactive and Innovative consultancy services through proven experiences of its skilled consultants at the world wide (Global Regional offices; Middle East, Balkans, Caucas

Any Existing Partnerships in the Target Countries?: No , in Egypt, European Union .

Targeting the Following Markets: Egypt, European Union, Palestine Territory, Tunisia

Interested in : Subcontracting / Outsourcing, Trade.

Expectations from a Potential Partner:

Desired Business Contacts: Agent, Client, Engineering firm, Facilities manager, Investor, Joint-venture (JV) partner, Logistics provider, Management / marketing consultant, Project developer, Project partner, Representative, Strategic partner, Technical consultant

Companies from TURKEY

106. SER ELEKTRONIK SISTEMLER DIS TIC. PAZ. LTD. STI.

Industry : 2, 10.

Contact Person : ERHAN EVLIMOGLU - General Manager

Address : Koza Sk. No: 154/3 G.O.P. 06670, ANKARA, TURKEY

Telephone / Fax: +90 (312) 446-4573 / +90 (312) 446-2785

E-Mail : erhan@ser.net.tr Skype: mileslift

Web Page : www.ser.net.tr

Profile: Establishing two way radio infrastructures. SER was founded in Jan. 2002 by key managers of prominent engineering and production firms in the field of telecommunications.

Core Competencies: Provide specialized engineering, consulting and design services to both public & private clients.

Company Size: Micro (according to turnover), Micro (according to the number of employees).

International Activities at Present: Tajikistan telecom project (finished in May 2013); N. Iraq telecom project & Libya telecom project.

Any Existing Partnerships in the Target Countries?: No .

Targeting the Following Markets: Egypt, European Union, Palestine Territory, Tunisia

Interested in : Subcontracting / Outsourcing, Trade.

Expectations from a Potential Partner: Experience in Telecommunications projects

Desired Business Contacts: Agent, Client, Dealer, Joint-venture (JV) partner, Project partner, Representative, Strategic

partner

Companies from TURKEY

107. TILTAY GIDA SAN. VE TIC. DANISMANLIK A.S.

Industry : 2, 3, 12.

Contact Person : MUSTAFA HALIT TILTAY - PRESIDENT

Address : ZIYAPASA BULVARI RAMAZANOGLU CAD. ZAIMLER APT. APT NO:19 KAT:1 DAIRE:1/2 SEYHAN, ADANA,

TURKEY

Telephone / Fax: +90(322)4531288 / +90(322)4577119 **E-Mail**: haluk@tiltay.com **Skype:** mileslift

Web Page : www.tiltay.com

Profile: We are in confectionery business since 1930s'. We produce and export confectionery products. Our products include: popping candy, icekimo, chips, cream filled corn wafers and etc. In addition to our unique variety, we also make private label.

Core Competencies: Experience: We have been in confectionery business since 1930. Taste: We use special ingredients in our magical recipes. Quality is our driving force. We have a strict quality assurance system. We produce top quality products and we take utmost care to ensure that the quality levels of all our products are maintained until they are received by our customers. BRC, ISO 22000 and HACCP (Hazard Analysis Critical Control Points) System.

Specialization: We are specialized in what we do. We have developed know how throughout years. We continuously improve ourselves. Flexibility: We are fully flexible in our variety and packaging. Our products are also available in bulk and private label. Client satisfaction is our top priority. Our top strategic objective is to earn and deserve the loyalty of our clients. Our sister company manufactures our packaging machinery.

Company Size: Small (according to turnover), Small (according to the number of employees).

International Activities at Present : Every year we attend to ISM fair in Cologne / Germany and we attend to Sweet & Snacks Expo in Chicago / USA. We are exporting our products to four continents.

Any Existing Partnerships in the Target Countries?: No ..

Targeting the Following Markets: European Union

Interested in : Investment, Production, Trade.

Expectations from a Potential Partner: We are looking for a partner that will jointly investment with us in the target countries in confectionery industry. We are interested in companies that will cooperate with us to find new markets, new key clients.

Desired Business Contacts: Agent, Client, Investor, Project partner

GBBI 2013

EU-Turkey Global Business Bridges Initiative



This document is prepared by the DFC Group (Barcelona, Spain), financed under the European Union (EU) – funded project entitled "Technical Assistance for Matchmaking Events under the Global Business Bridges Initiative"

The contents of this publication are the sole responsibility of its authors and can in no way be taken to reflect the views of the European Union.

Trilateral Matchmaking Events for Enterprises from EU, Turkey, Egypt, Tunisia, and the Palestine Territories



Catalogue III Tunis Participant Profiles





